



V8 Technical Day 2016



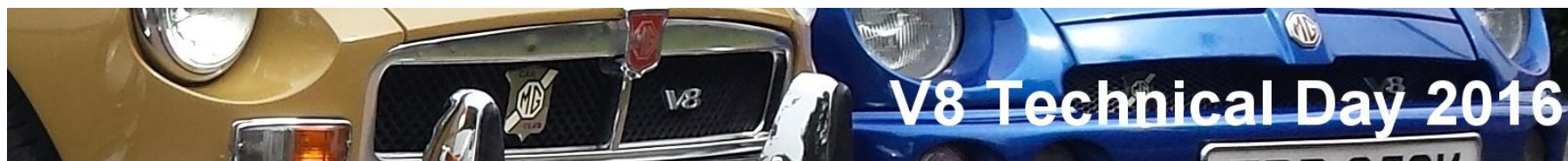
MGV8 price review – May 2016

- Overview
- MGBGTV8 price guide update
- MGBGTV8 market review
- RV8 price guide update
- RV8 market reviews

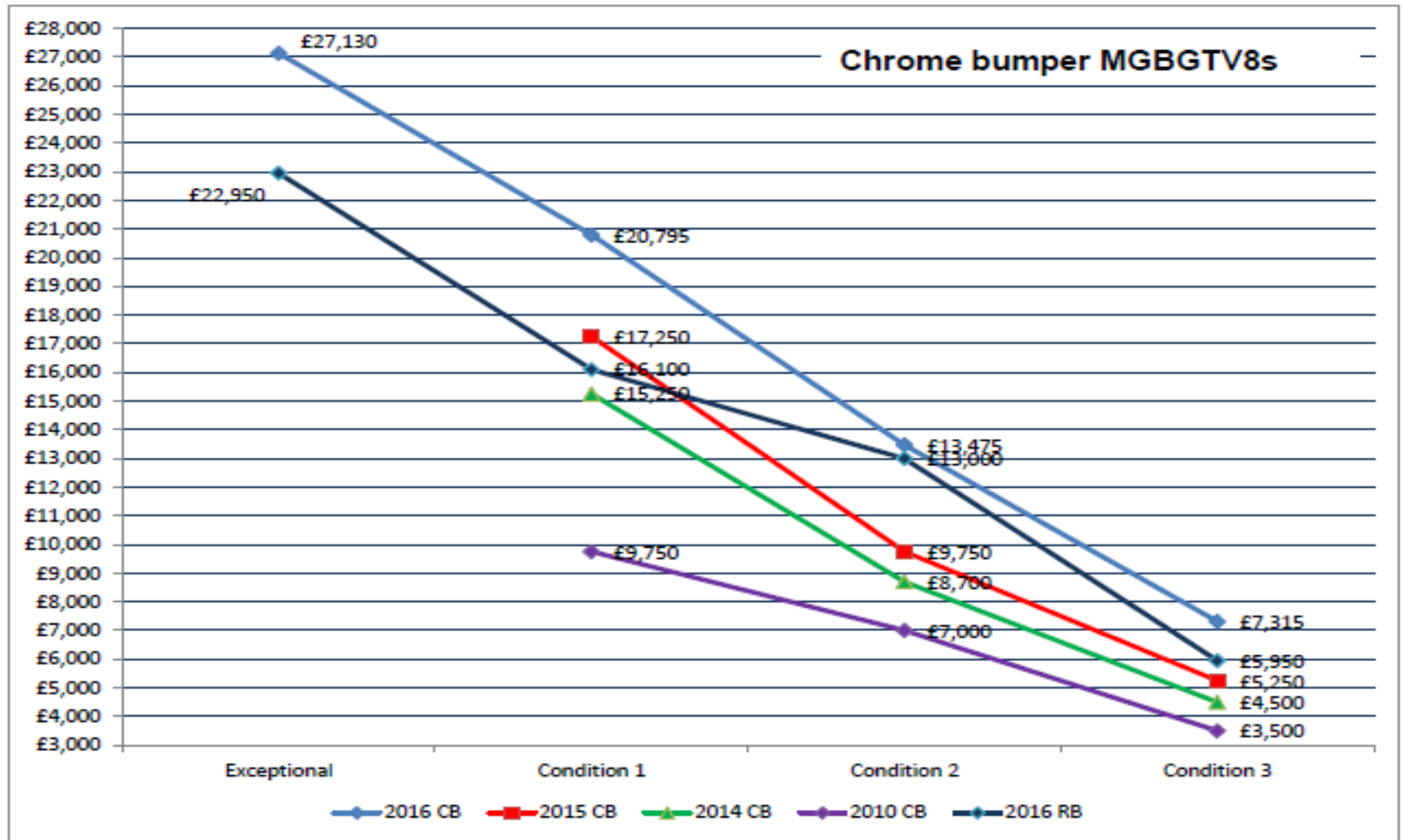


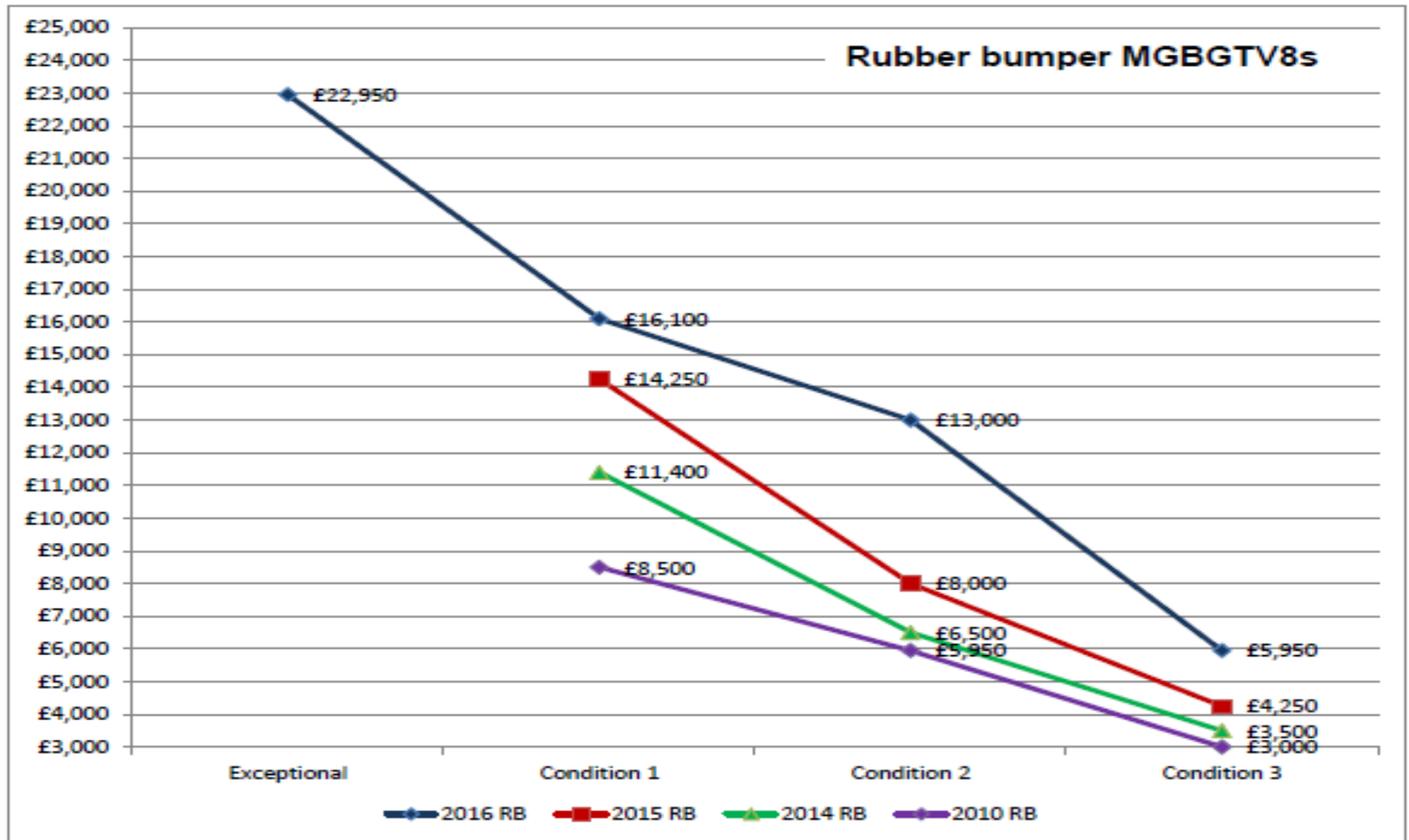
Overview

- Alternative investment activity has reached mainstream classics like MGBs & V8s
- Hagerty Index online
- Hatchbacks from 80s & 90s rising recently
- Many Condition 1 V8s are modified – leather
- Price differential between Conditions 1 & 2
- MGV8s' market levelling off
- More “Exceptional” grade cars seen for sale



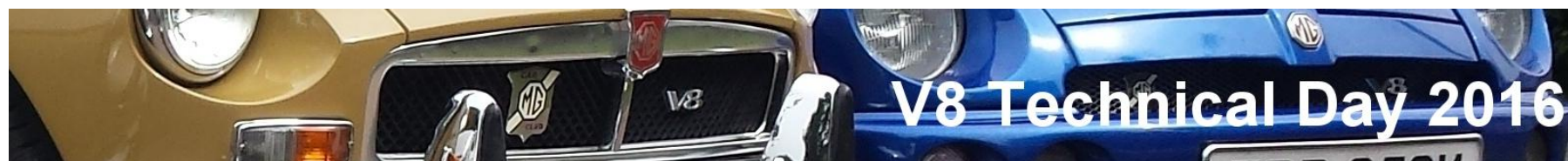
Model & year of price review		Exceptional	Condition 1	Condition 2	Condition 3
Chrome bumper 1972/1974	May 2016	£27,130	£20,795	£13,475	£7,315
	Rise YoY		21%	38%	39%
	2015		£17,250	£9,750	£5,250
	Rise YoY		13%	12%	17%
	2014		£15,250	£8,700	£4,500
	Rise YoY		56%	24%	29%
	2010		£9,750	£7,000	£3,500
	Rise 2010/16		113%	93%	109%
		Exceptional	Condition 1	Condition 2	Condition 3
Rubber bumper 1974/1976	May 2016	£22,950	£16,100	£13,000	£5,950
	Rise YoY		13%	63%	40%
	2015		£14,250	£8,000	£4,250
	Rise YoY		25%	23%	21%
	2014		£11,400	£6,500	£3,500
	Rise YoY		34%	9%	17%
	2010		£8,500	£5,950	£3,000
	Rise 2010/16		89%	118%	98%







- Rolling VED exemption benefit covers RB cars
- Steady flow of “Exceptional” priced V8s
- Some CB cars are CB conversions of RB V8s
- Most Condition 1 V8s have had restoration after 40 plus years with poor BL rustproofing
- How important is “originality” to pricing & buyers?
- Over 100% price growth since 2010



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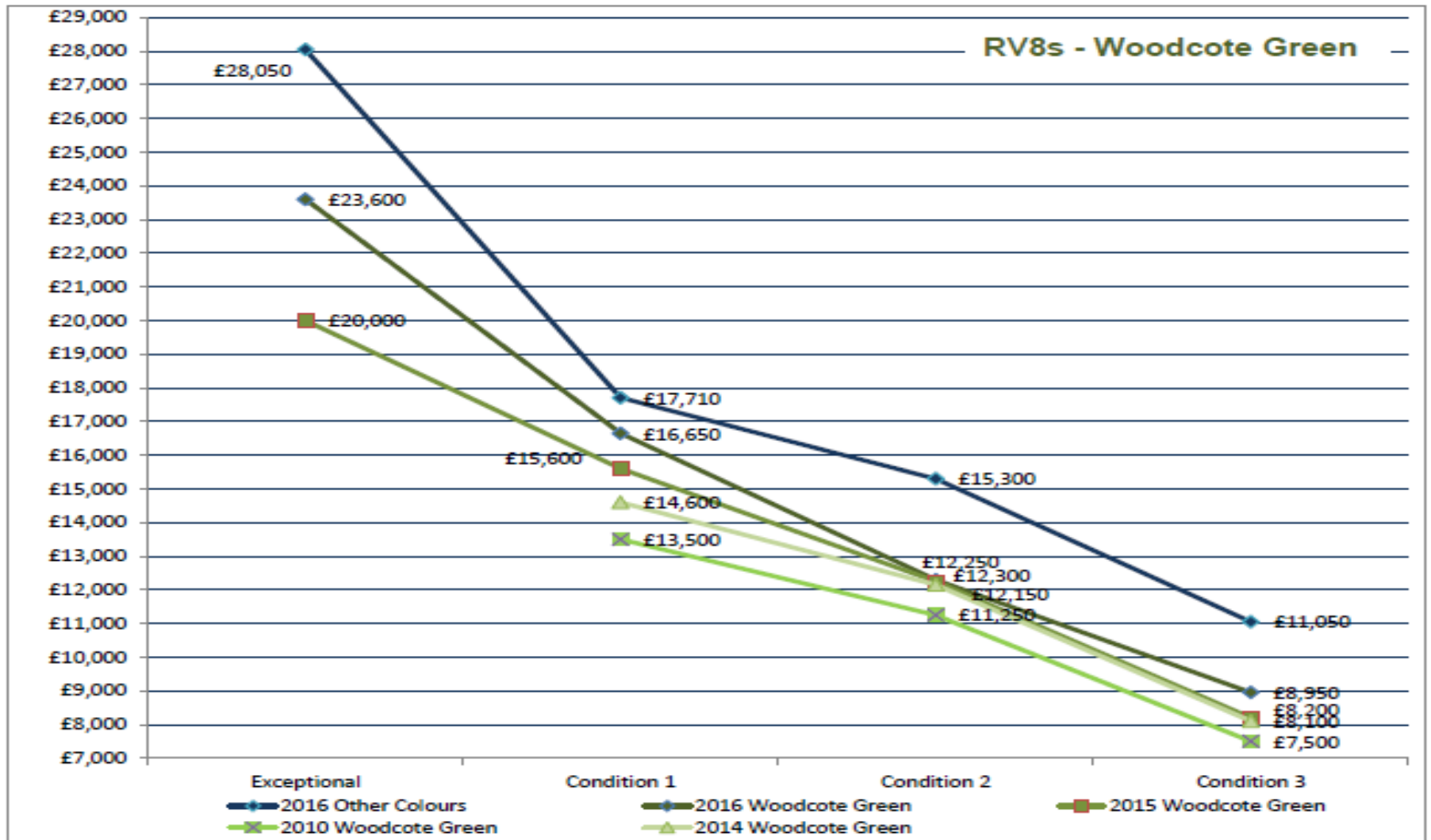
Colour & year of price review

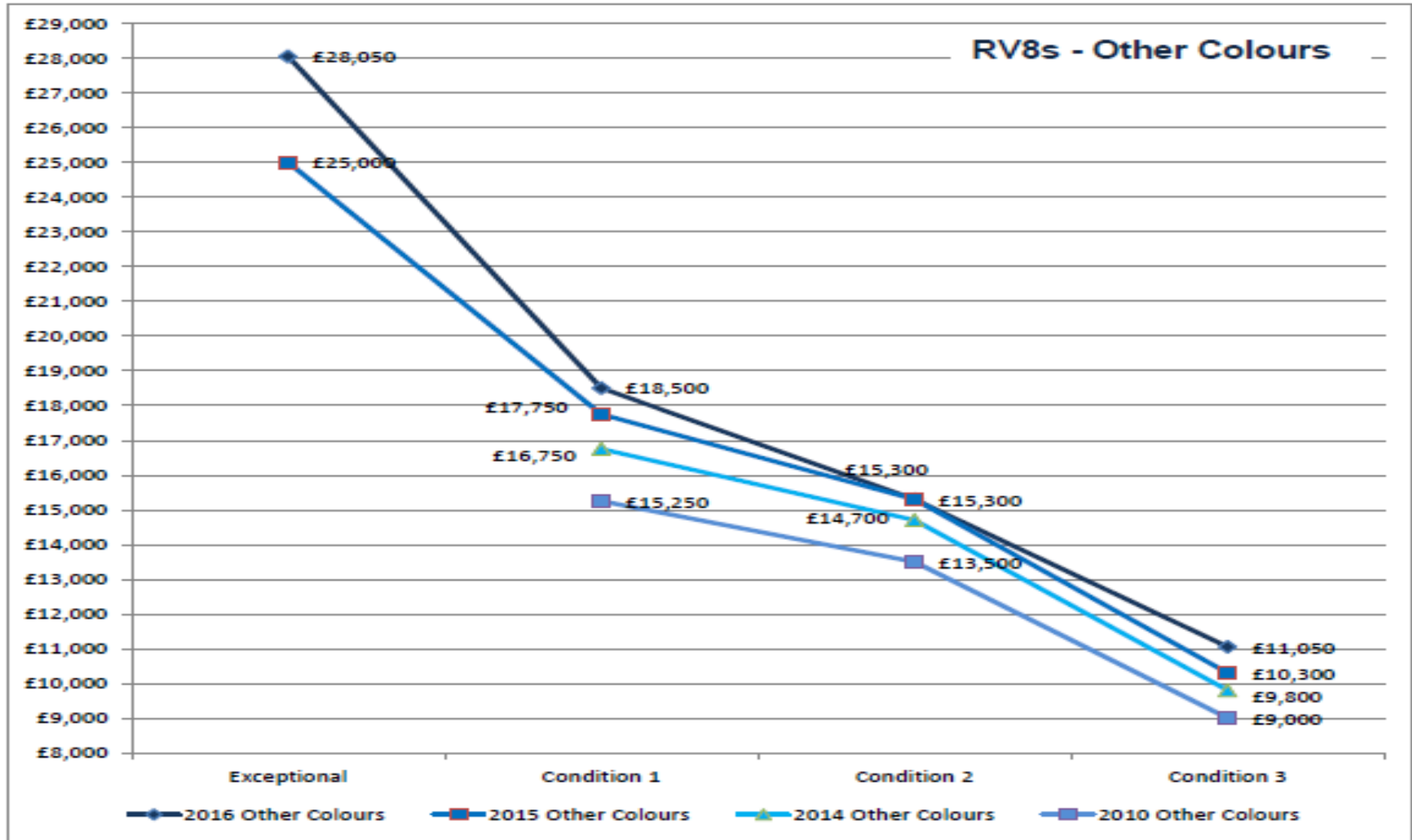
Woodcote Green
(mainly reimports)

	Exceptional	Condition 1	Condition 2	Condition 3
May 2016	£23,600	£16,650	£12,300	£8,950
Rise YonY	18%	7%	0%	9%
2015	£20,000	£15,600	£12,250	£8,200
Rise YonY		7%	1%	1%
2014		£14,600	£12,150	£8,100
Rise YonY		8%	8%	8%
2010		£13,500	£11,250	£7,500
Rise 2010/16		23%	9%	19%

Other Colours
(both UK spec and Japan spec)

	Exceptional	Condition 1	Condition 2	Condition 3
May 2016	£28,050	£18,500	£15,300	£11,050
Rise YonY	12%	4%	0%	7%
2015	£25,000	£17,750	£15,300	£10,300
Rise YonY		6%	4%	5%
2014		£16,750	£14,700	£9,800
Rise YonY		10%	9%	9%
2010		£15,250	£13,500	£9,000
Rise 2010/16		21%	13%	23%







- Number of “Exceptional” cars seen offered
- RV8 in LMG at £35,000 plus was an example
- H&H auction in 2015 sold for £21,736 an uplift of 61% in less than 12 months
- Price expectations risen as a consequence, particularly with “high end” traders
- “Other Colours” premium on W Green less
- Condition 1 RV8 at £16,650 is good value
- Investment dividend of “fun” for loss of £208

