



## Rover Triumph Division

BRITISH LEYLAND UK LIMITED

### Personal Export Delivery Scheme CUSTOMER'S GUIDE

#### INTRODUCTION

Are you an overseas visitor temporarily in the United Kingdom? . . . or normally resident here and planning to live abroad for at least 12 consecutive months? If so, you may be eligible to buy a tax free Rover or Triumph vehicle (sports model, saloon or estate car, or the world famous Land Rover) before you leave. This leaflet gives a brief explanation of how our Personal Export Delivery scheme can be of service to you.

#### BRITISH CAR TAX AND VALUE ADDED TAX

- Q:** *What are the conditions governing the purchase of a tax free vehicle?*
- A:** Notice No.705 issued by HM Customs and Excise clearly sets out the terms and conditions for exemption from tax. Briefly, an overseas visitor can claim 12 months tax free use of a vehicle in this country, a U.K. resident (going abroad) 6 months.
- Q:** *How do I obtain exemption from Car Tax and VAT?*
- A:** Your application is made on forms supplied by the factory. Just complete the details when you place your order and we submit it to HM Customs and Excise for their approval. If your application is initially rejected for any reason we will let you know at once.
- Q:** *Can I take delivery of my vehicle before approval has been granted?*
- A:** No! HM Customs and Excise are very stringent on this point. Relief from tax must be obtained before it is delivered to you.
- Q:** *Is tax payable if I fail to export the vehicle?*
- A:** If your vehicle is not exported by the end of the tax free period as specified by HM Customs and Excise, then the full amount of Car Tax and VAT applicable at the time of original delivery becomes payable (VAT will be determined on the ex factory selling price including Car Tax). If the delay is only temporary it may be possible to obtain approval for a short extension; you must apply direct to HM Customs and Excise.
- Q:** *Am I liable for payment of VAT in respect of services involving despatch of the vehicle from the factory to delivery point?*
- A:** Yes — you will have to pay VAT on inland delivery charges, but VAT is zero rated if you take collection overseas.
- Q:** *What about Dealer fitted extras?*
- A:** Provided all items specified were noted on the original order form you do not have to account for VAT. However, if you want any last minute extras, or items fitted after you have collected your vehicle, you must be prepared to pay VAT.

#### MODEL CHOICE

The factory will always give guidance on the most suitable model to buy depending on the overseas destination. Vehicles supplied on a Personal Export basis should conform to the specifications of those models which are sold locally in the overseas territory concerned having regard to the availability of spares and service facilities in that territory.

Orders may occasionally have to be refused in cases where suitable fuel is not available, or where the regulations of a particular territory impose requirements not available on our models, for example where additional features and special anti pollution controls are limited to selected models within the Rover Triumph range.

Certain models are sometimes in short supply (thus no allocation is provided for Personal Export) or not available under this scheme. At the date of printing this leaflet, we cannot accept orders for Range Rover (all overseas markets) or for any left-hand drive European specification vehicles.

#### VEHICLE SPECIFICATION REGULATIONS OVERSEAS

Due to worldwide concern for anti pollution and safety standards, an increasing number of overseas territories have legislated for strict vehicle specification (homologation) regulations to be applied on all vehicles imported for permanent use.

Although Personal Export vehicles will be built to comply with these regulations, wherever possible, certain minor post production modifications may be required upon arrival overseas.

Lighting equipment and safety belts must comply with British Road Traffic Regulations whilst in the U.K. Lights will be suitable for the country of export but will be temporarily converted for U.K. use. Safety belts, however, may need to be completely changed.

Such minor specification changes will normally be completed by the Distributor at final destination, but charges involved will be the owner's responsibility.

#### ORDERING PROCEDURE

- Q:** *Where may I place my order?*
- A:** You can order through any Rover Triumph United Kingdom Distributor or Dealer, direct from the factory, or from the British Leyland showrooms at 41/46 Piccadilly, London W1V 0BD.
- Q:** *Are there reams of forms to be completed?*
- A:** No! Except in unusual circumstances, only the tax exemption form, and special export retail order form obtainable from the points mentioned already, and which any of our representatives will be happy to help you complete.
- Q:** *Do I need to submit a deposit with my order?*
- A:** A 10% deposit is required with all export retail orders.

Following receipt of your order, acceptance will be confirmed by the factory and any further advice you may want will be given on request. As a general guide, allow from about 10 to 16 weeks for production. For certain models this delivery indication may sometimes have to be extended, particularly at times of heavy demand or where special optional extras have been requested.

Whenever possible, different specification choices will be offered from our bulk supply of vehicles awaiting shipment overseas.

No matter where your order is placed in the United Kingdom, you can be assured of individual attention by qualified factory personnel who specialize in the supply of tax free vehicles.

#### TERMS OF PAYMENT

Q: *How do I pay and when?*

A: **Bankers draft or certified cheque** in favour of British Leyland UK Limited payable on or before delivery. A note of the total balance due will be sent to you following acceptance of your order to give you sufficient time to contact your bankers prior to release of the vehicle from the factory.

#### DELIVERY ARRANGEMENTS

Q: *Where can I collect my vehicle?*

A: You can collect your tax free vehicle in London from the British Leyland Collection Centre, Dukes Road, Western Avenue, Acton, London W3 0SG, or from any Rover Triumph Distributor or Dealer in this country. Additional charges arising for transportation will be notified as applicable.

#### REGISTRATION AND ROAD TAX

Q: *Must an export vehicle be registered in the United Kingdom?*

A: Yes! All export vehicles delivered for temporary use in the United Kingdom must be fitted with British licence plates. **Foreign or military licence plates cannot be fitted.** Special export registration books are also supplied giving the final export date and amount of Car Tax and VAT remitted. This is all taken care of by the factory.

Q: *Do I need to pay British road tax?*

A: Check with Customs Notice No.705. U.K.residents must pay road tax. Overseas visitors (subject to exportation of the vehicle by the approved date) and members of visiting armed forces are exempt for 12 months only.

#### INSURANCE

It is obligatory for all export vehicles driven in this country to be fully insured.

Unless customers wish to make their own insurance arrangements, the factory will be happy to arrange cover on their behalf upon satisfactory completion of a proposal form.

Customers must be certain that their vehicle is insured for its full Car Tax and VAT inclusive value, as if any vehicle is not exported within the time limit allowed (due to theft or total destruction) the full amount of both taxes is payable to HM Customs and Excise immediately, and at the rate prevailing at the time of delivery.

#### SHIPMENT

When customers wish to arrange shipment of their vehicle overseas the factory will be pleased to recommend a shipping broker who will be in a position to handle all arrangements on the owner's behalf. If applicable, the owner must obtain an import licence.

#### OVERSEAS TAX AND IMPORT DUTIES

Every effort will be made to provide customers with accurate information on import duties, etc., but the Company, its representatives, servants and agents do not undertake that the information provided will still be valid at the time a vehicle is imported following use in the United Kingdom. Under no circumstances will the Company accept any claims from Personal Export customers for import duties or customs charges levied at the port of entry.

#### Enquiries for Rover vehicles to :

Rover — British Leyland UK Limited  
Personal Export Delivery  
P O Box 2  
Solihull  
Warwickshire  
B92 8NW

Telephone 021-743-4242  
Telex 338641  
Cables Rover

#### Enquiries for Triumph vehicles to :

Triumph Motors — British Leyland UK Limited  
Personal Export Delivery  
Canley  
Coventry  
CV4 9DB

Telephone 0203 75511  
Telex 31567  
Cables Flywheel Coventry